

NUWC Division Newport



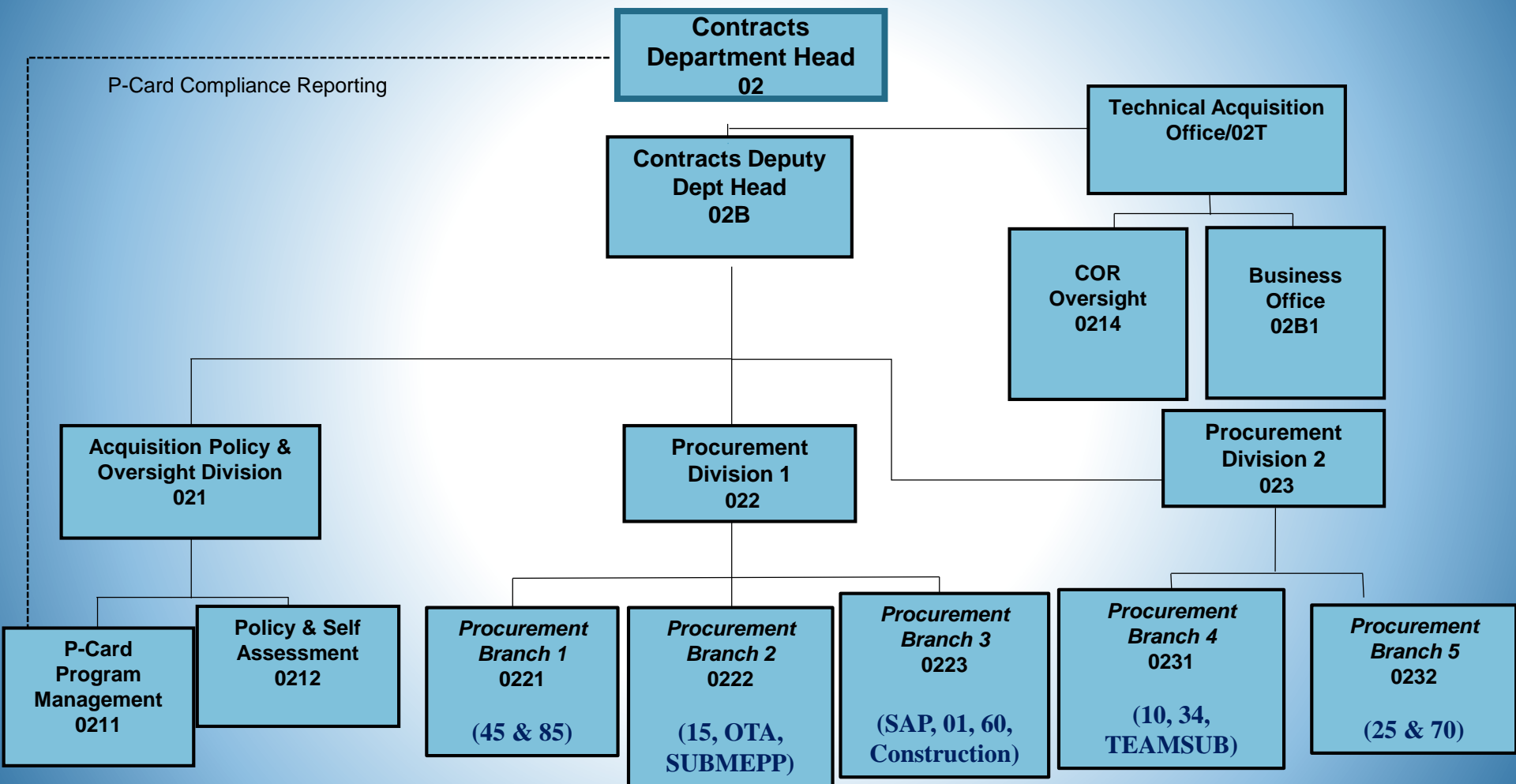
Code 02

October 16, 2024

Industry Day

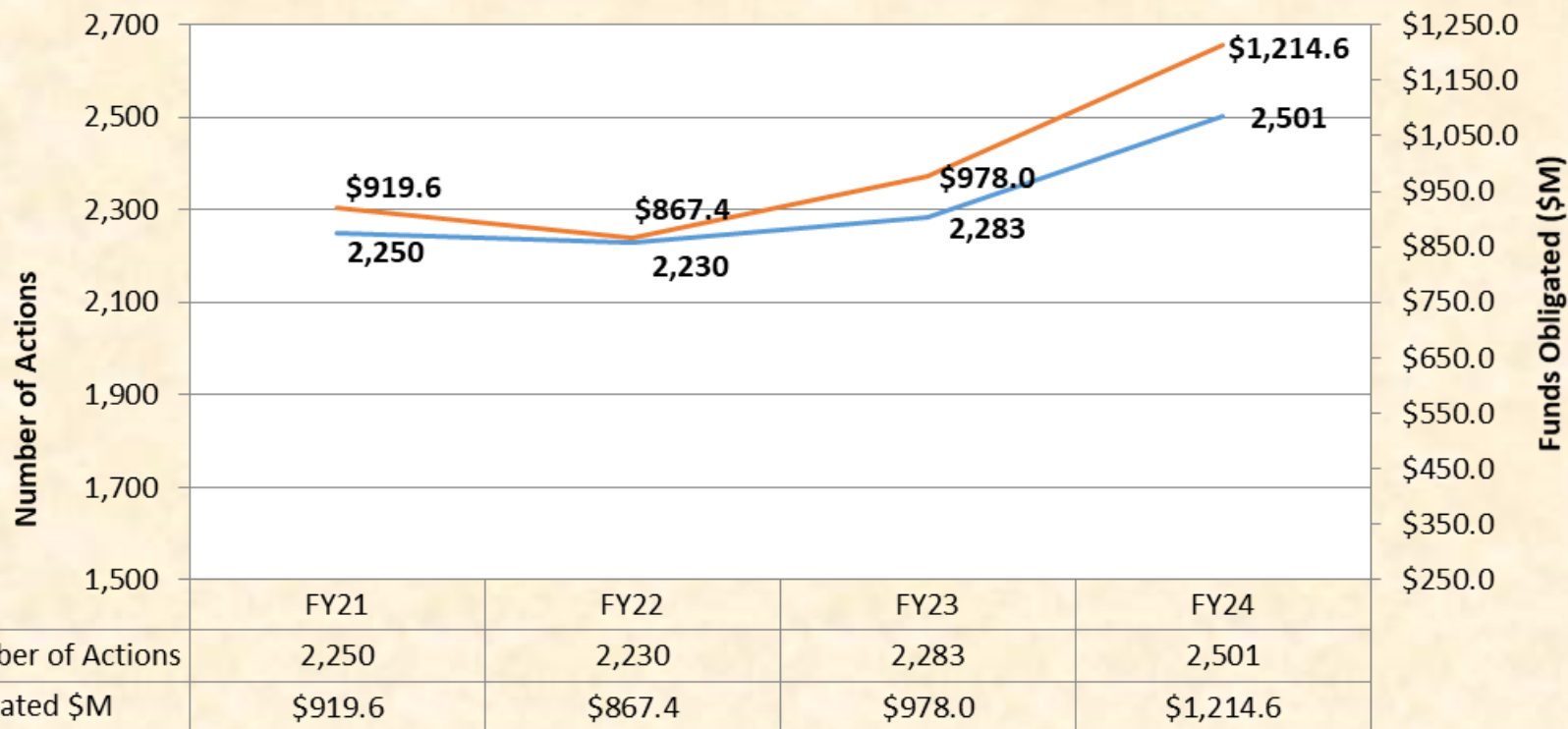
Distribution A

Contracts Department – Code 02



Production by Fiscal Year

FY24 Obligations including OTAs and TEAM SUB: \$1,214.6



NUWC - \$814.1M Team SUB Direct - \$177.8M OTA - \$222.7M

Distribution A

Obligation Funding per Action Trend

Average \$ Obligated Per Action



-- Continuously striving to obligate more dollars with fewer actions --

Obligations by Action Type – FY22, FY23 and FY24

	FY22		FY23		FY24	
	#of		#of		#of	
Type of Action	Actions	\$ (M)	Actions	\$ (M)	Actions	\$ (M)
Major Contract	11*	\$7.50	16*	\$2.90	39*	\$2.70
Seaport TO	20	\$16.28	10	\$15.20	16	\$31.90
Mult. Award TO/DO	20	\$10.34	9	\$4.80	56	\$15.60
Sin. Award TO/DO	162	\$115.30	150	\$164.30	132	\$189.90
Modifications	1,508	\$559.58	1,497	\$585.40	1,651	\$694.90
New SAPs	425	\$40.54	501	\$49.90	479	\$56.90
OTA Actions	84	\$117.90	100	\$155.50	128	\$222.70
TOTAL	2,230	\$867.44	2,283	\$978.00	2,501	\$1,214.60

Notes*:

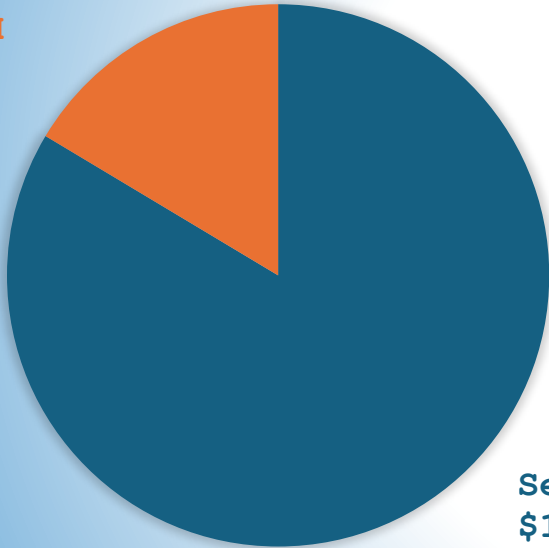
In FY23, there were 5 multiple awards under one unique contract requirement, the total unique requirements awarded is 12

In FY24, there were 30 multiple awards under 3 unique contract requirements, the total unique requirements awarded is 12

Supplies v. Services & Competition

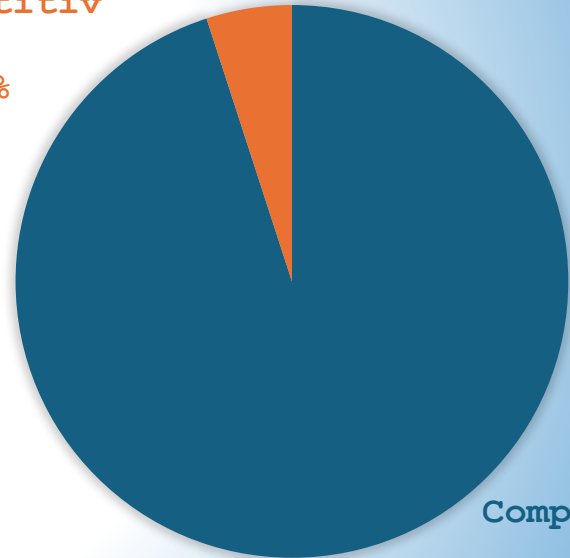
FY23 and FY24

Hardware
\$360M
16%



Service
\$1,832M
84%

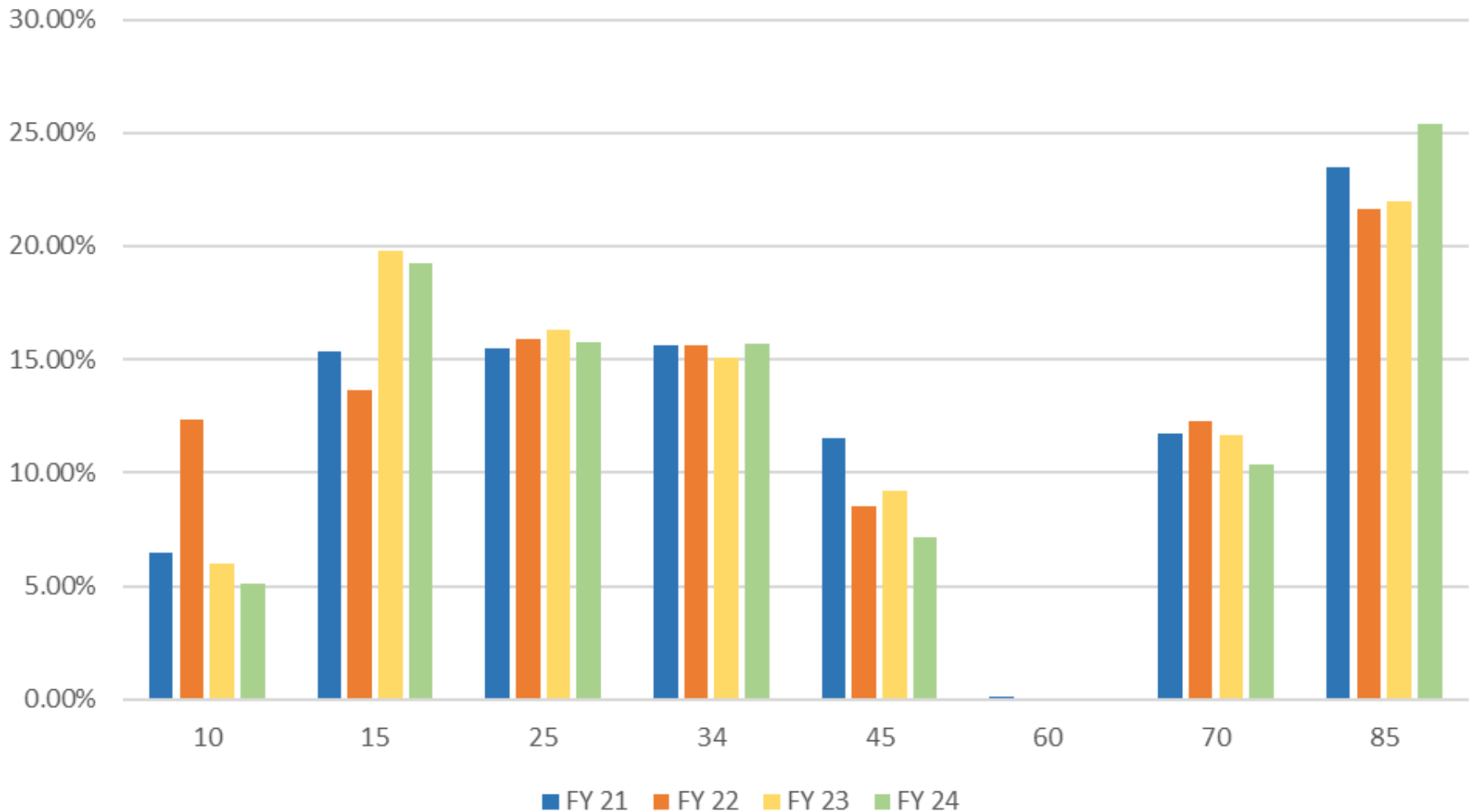
Non-
Competitive
5%



Competitive
95%

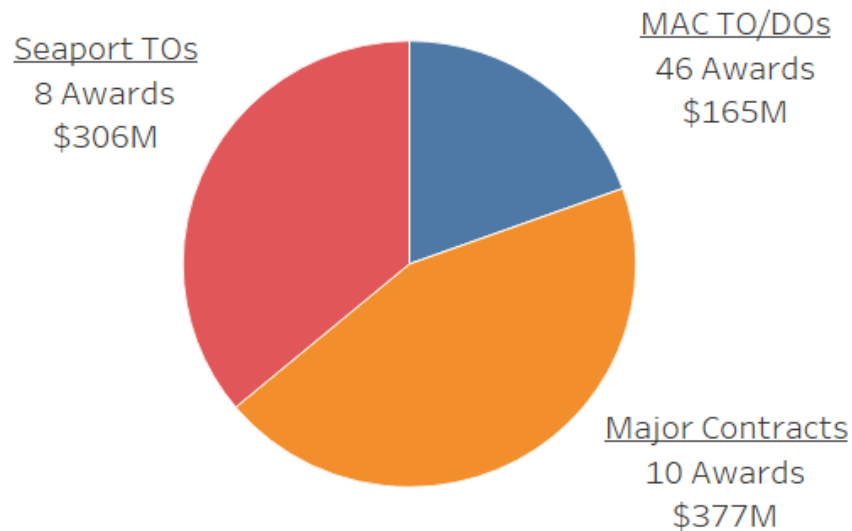
Workload by NUWCDIVNPT Department

Workload Trends by Dept (% of Total Obligations)

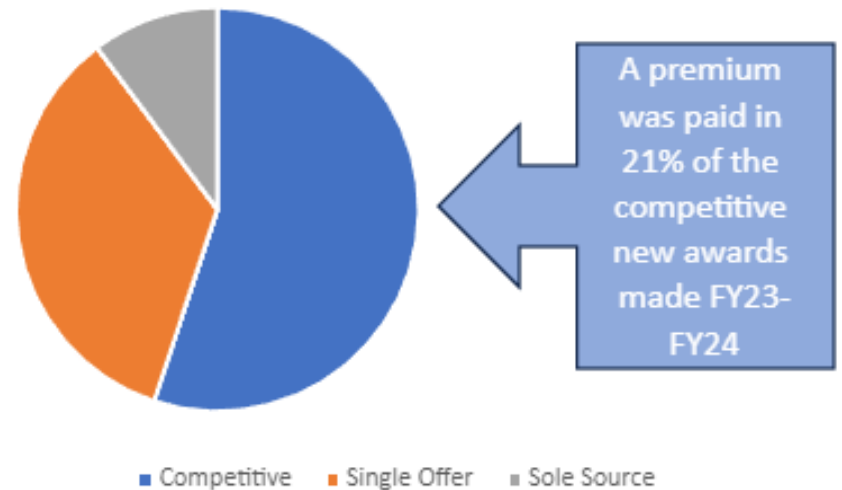


Single Offer and Best Value Premiums

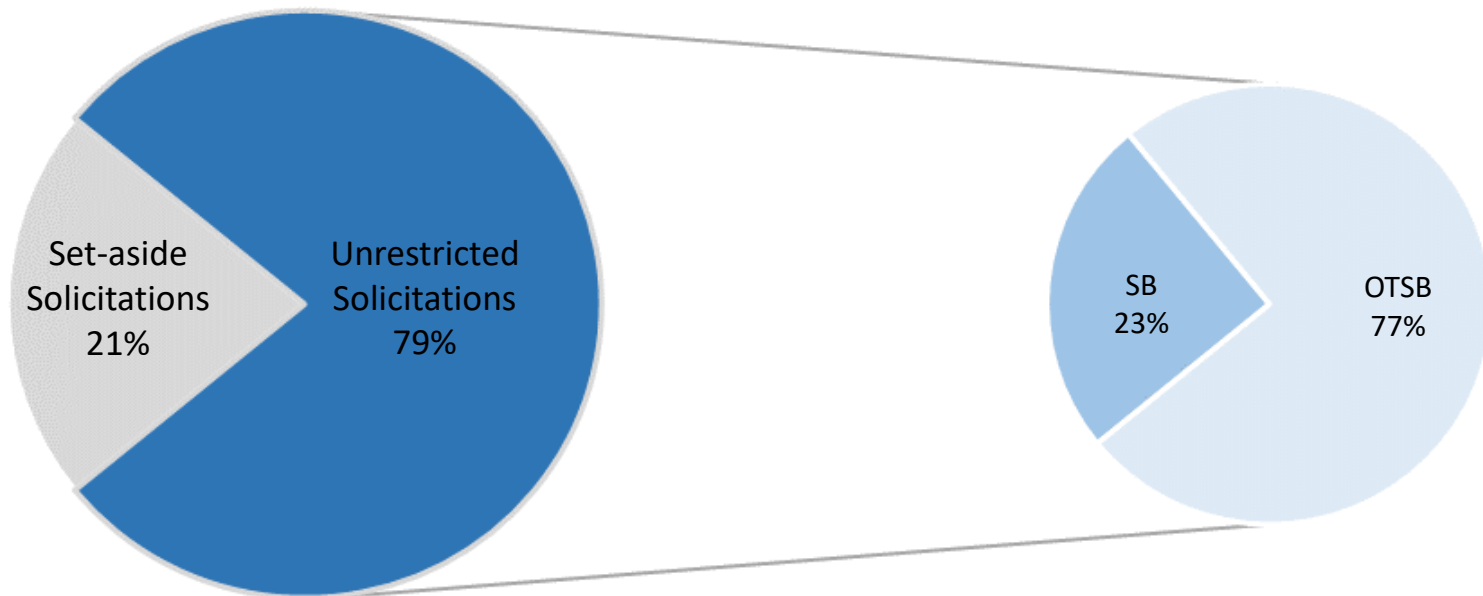
Awarded Ceiling FY23 - FY24



Major Awards Made FY23 - FY24



SB Award Data: New Awards

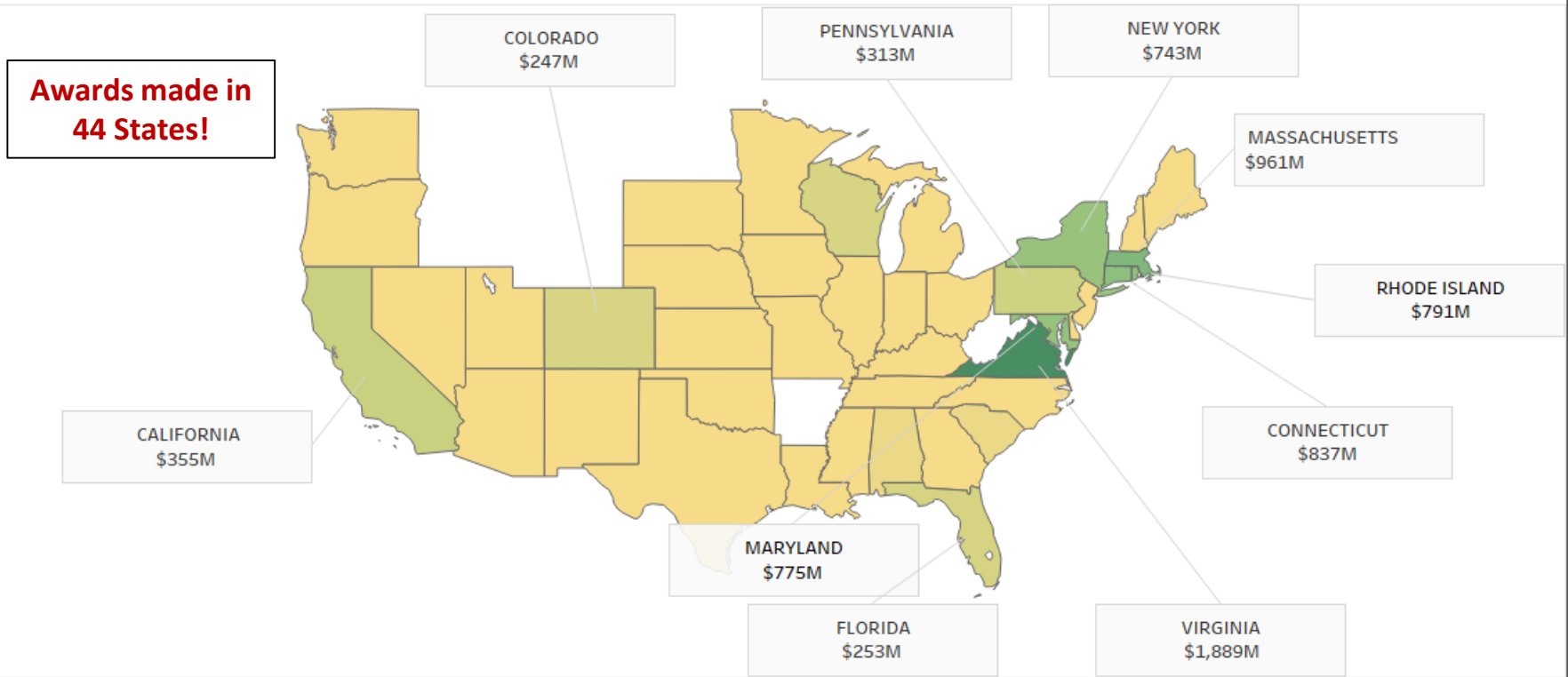


Approximately 21% of new awards in FY23 and FY24 were set-aside for SBs; Small businesses were awarded 23% or \$70M of the work solicited as F&O

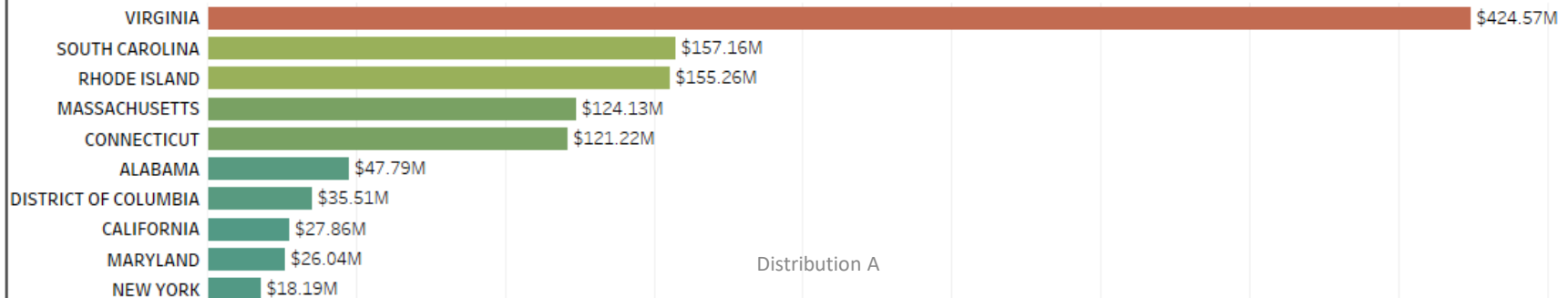
Defense Industrial Base

By Dollars Awarded and Obligated (10/1/23-9/1/24)

Awarded Dollars by State with Top 10



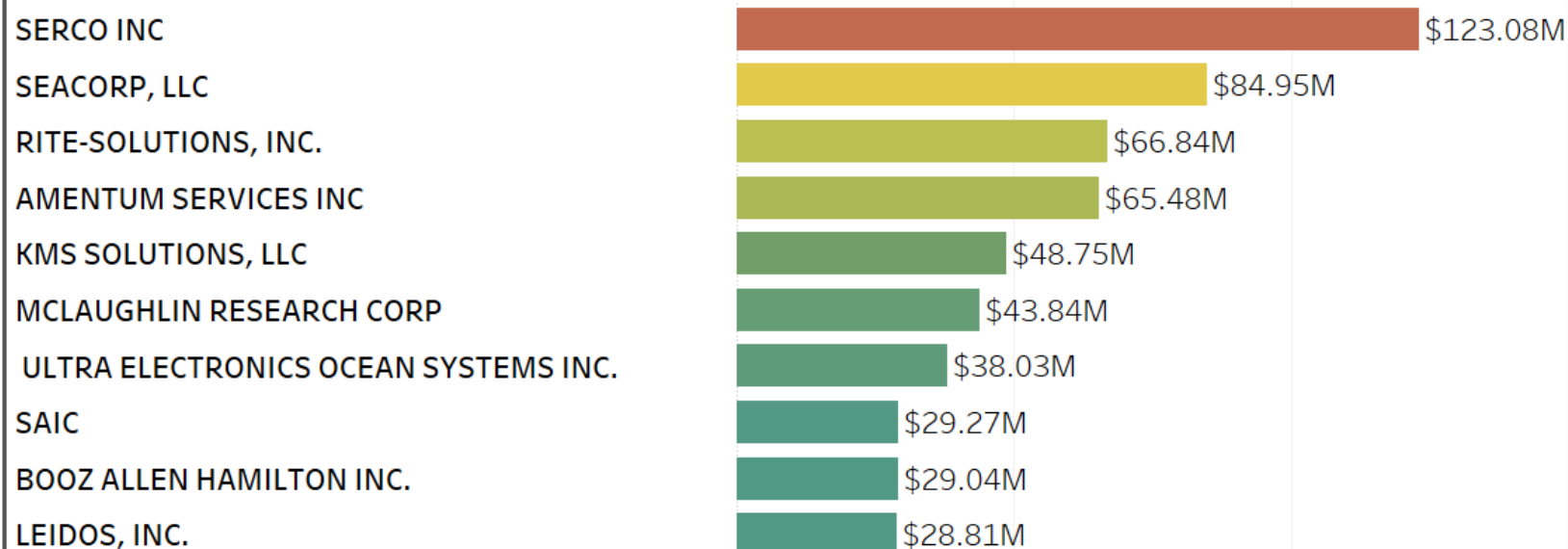
Obligations by Vendor State Top 10



Defense Industrial Base (Continued)

By Dollars Obligated (10/1/23-9/1/24)

Obligations by Vendor Top 20



Number of Vendors by Obligation Range

Vendor Obligation Buckets

<\$100k	329
\$100-\$500k	128
\$500K-\$1M	34
\$1M-\$5M	61
\$5M-\$10M	16
\$10M+	44

Awards made to 598 Unique vendors in FY24

Defense Industrial Base (Continued)

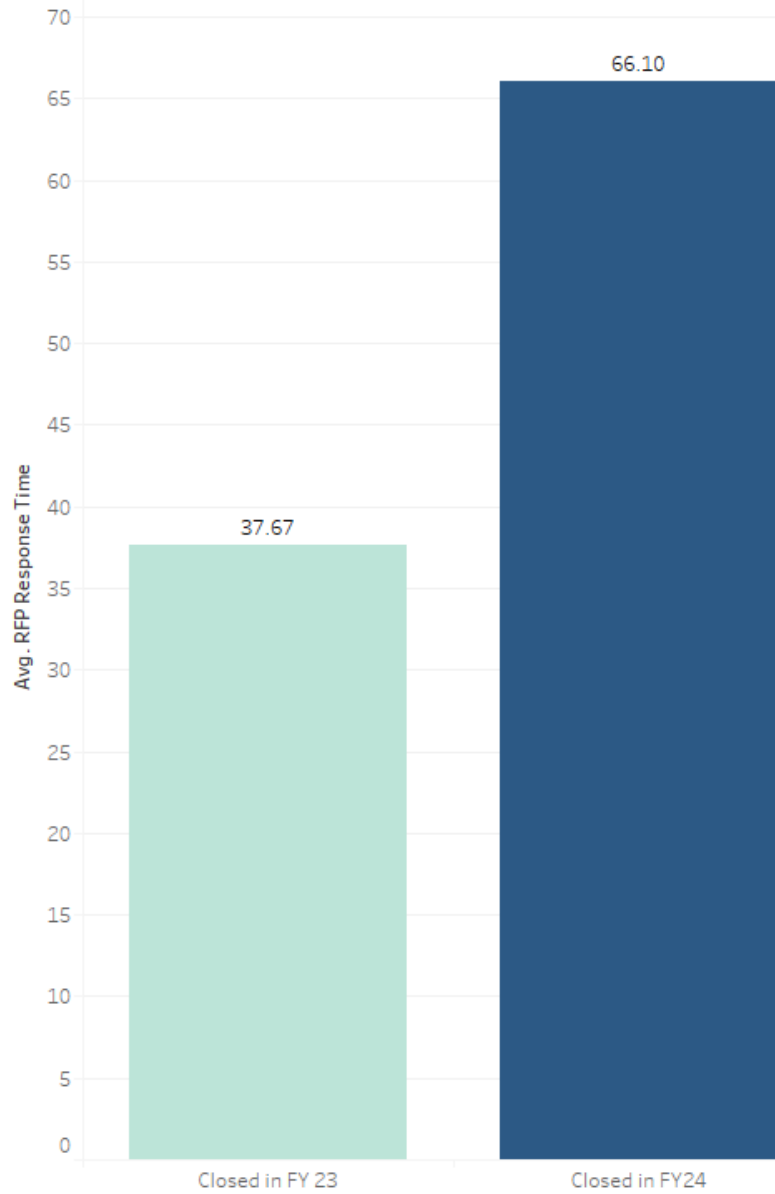
By Dollars Obligated in FY23 and FY24

Top 20 Businesses	Top 20 Small Businesses
SERCO INC	RITE-SOLUTIONS, INC.
SEACORP, LLC	KMS SOLUTIONS, LLC
ADVANCED TECHNOLOGY INTERNATIONAL	MCLAUGHLIN RESEARCH CORP
AMENTUM SERVICES INC	MIKEL INC
RITE-SOLUTIONS, INC.	PURVIS SYSTEMS INCORPORATED
MCLAUGHLIN RESEARCH CORP	SYNCHRON, LLC
SCIENCE APPLICATIONS INTERNATIONAL CORP	PATRONA CORPORATION
LEIDOS, INC.	MASSA PRODUCTS CORPORATION
KMS SOLUTIONS, LLC	RESEARCH & DEVELOPMENT SOLUTIONS INC
ULTRA ELECTRONICS OCEAN SYSTEMS INC	SEACORP, LLC
BOOZ ALLEN HAMILTON INC	SYQWEST INC
MIKEL INC	PROGENY SYSTEMS CORP
PURVIS SYSTEMS INCORPORATED	SONALYSTS INC
SYNCHRON, LLC	TELECONSULTANTS INC
L3 TECHNOLOGIES INC	SYSTEMS RESOURCE MANAGEMENT INC.
NORTHROP GRUMMAN SYSTEMS CORP	INDUS TECHNOLOGY INC.
LOCKHEED MARTIN CORPORATION	ATAP INC
SAAB INC.	CAMEO, PROFESSIONAL SUPPORT SERVICES, LLC
PATRONA CORPORATION	C-K COMPOSITES CO., LLC
MASSA PRODUCTS CORPORATION	SECHAN ELECTRONICS, INC.

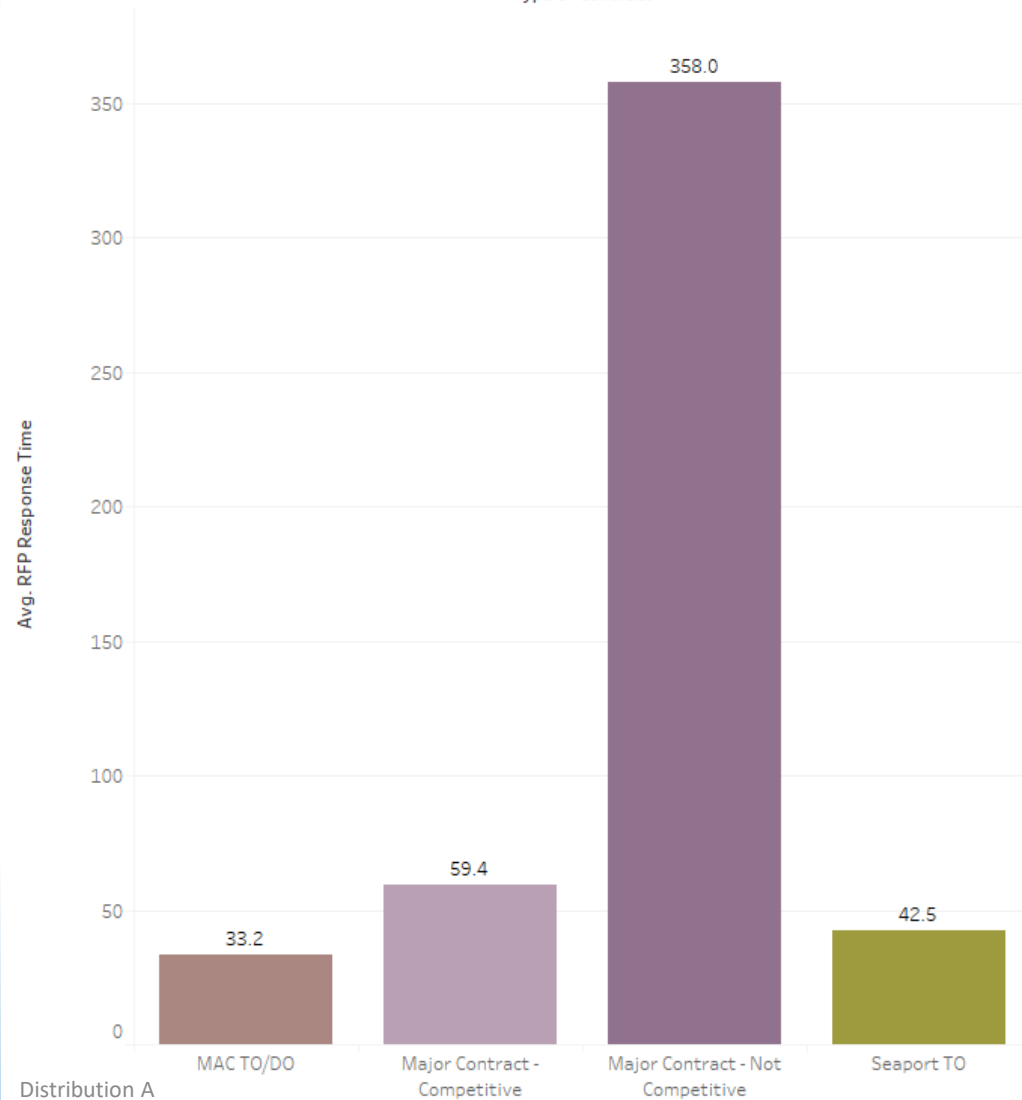
\$100K or More – 279 companies, \$500K or more 126 Companies
\$1M or more 92 Companies

RFP Response Times (RFPs Closed in FY23-24)

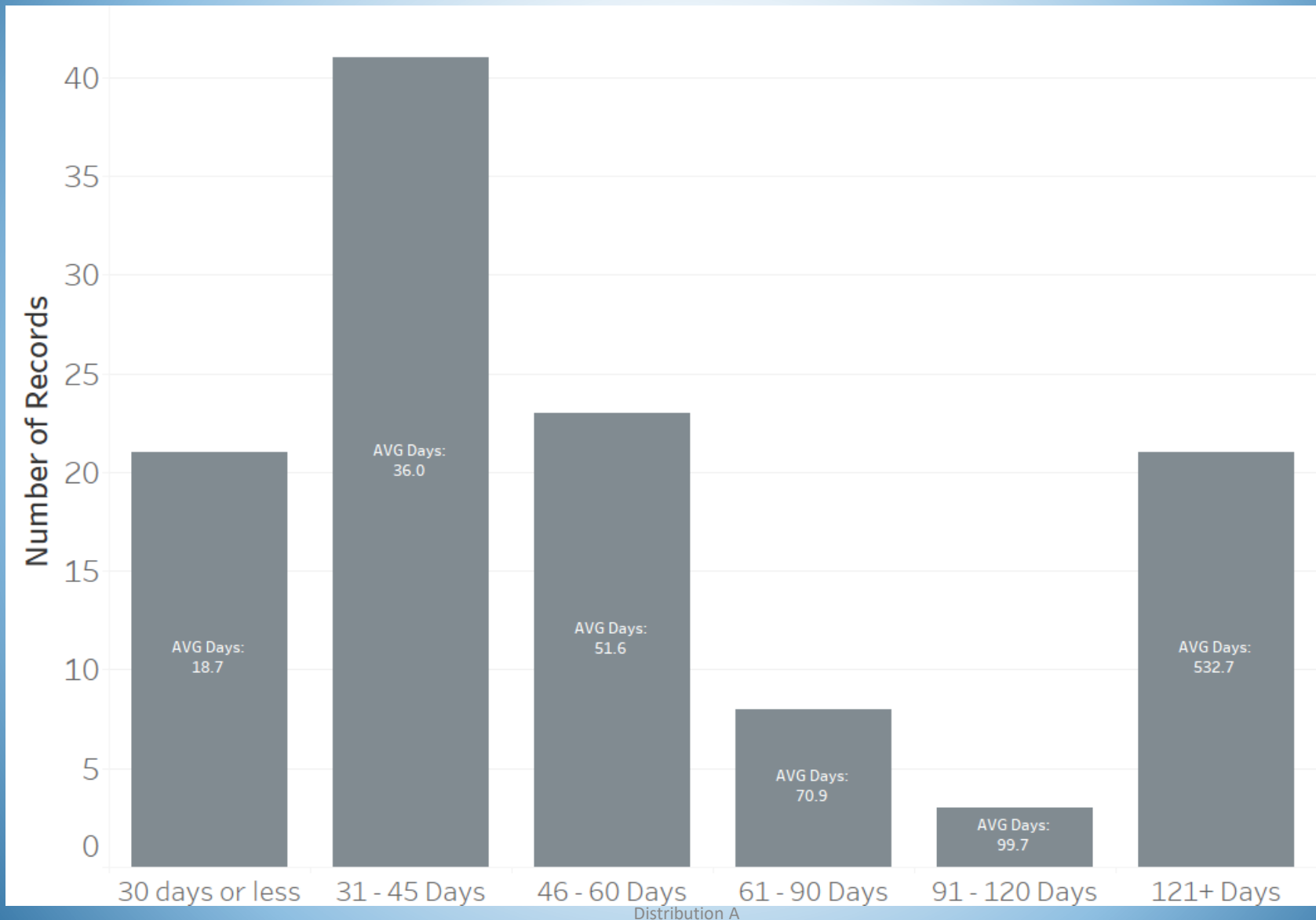
FY Proposals Received



Type of Contract



RFP Response Times (RFPs Closed in FY23-24)



QUESTIONS?